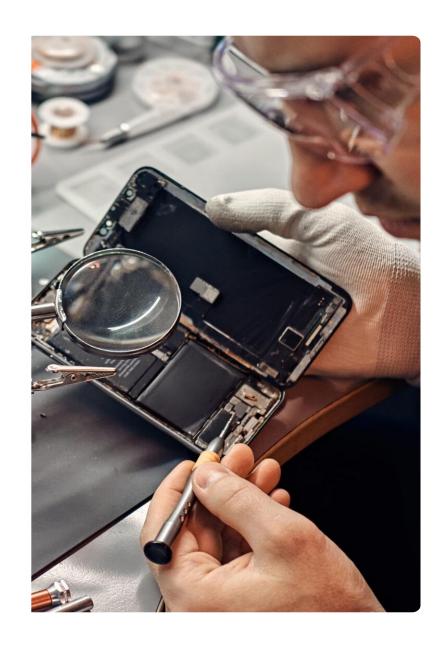


# **Investor Presentation**

October 2025 TSXV: DPF



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# SMARTPHONES ARE PRICIER, FRAGILE & ESSENTIAL – CREATING CONSUMER PAIN

**50%** 

Increase in Flagship Phone Prices Since 2017

\$2,500

Avg. Price of iPhone 16 Pro Max and Galaxy S25 Ultra

18<sub>months</sub>

Avg. Battery Capacity

600

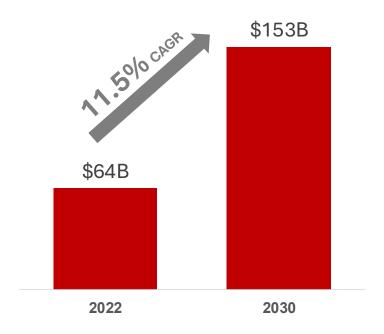
Number of Phones Broken by Canadians per Hour

**76%** 

Canadians Consider Repairs vs New Purchase

### **CERTIFIED PRE-OWNED (CPO) DEMAND EXPLODING**

### **Global CPO Market Forecast**



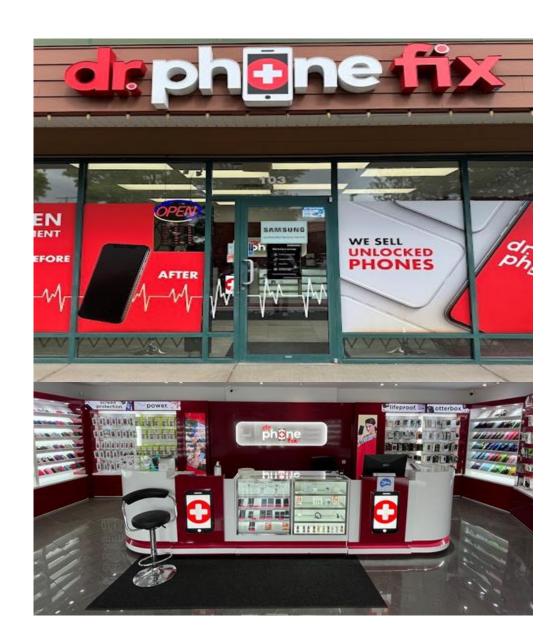
**5%**YoY Growth in Global CPO Sales

-12%
YoY Decrease in Global New Device Sales

41%
Canadians Consider Buying Preowned Phones

#### DR. PHONE FIX

- Canada's Carrier-Neutral Device-Care Platform
- Founded in 2019
- 35 stores across BC, AB, SK, ON, targeting 125 stores by 2030
- Specializing in Mobile device repair services & sale of CPO devices
- Provide same-day service for nearly all repairs with majority completed under 60 minutes
- **4.9★** rating from 29 k Google reviews



#### WHAT WE DO

# Repairs

Same Day Repairs

- Screens
- Batteries
- Water Damage

Industry Leading Lifetime Warranty

# Certified Pre-Owned

Variety of used and refurbished electronic devices from certified vendors and OEMs

Quotes received instantly on DPF website for old or broken devices

1-year warranty offered on all CPO devices – same as a new device

### Accessories

Brand name and designer accessories to protect and personalize each electronic device

- Cell phone cases
- Screen protectors
- Charging cables

66%

of FY'24 Revenue

**18%** 

of FY'24 Revenue

**16**%

of FY'24 Revenue

#### STRATEGIC OEM & INSURANCE PARTNERSHIPS



# SAMSUNG



- **IRP Approval:** DPF is an Apple Independent Repair Provider, with access to genuine parts, tools, and diagnostics.
- Enhanced Credibility: Validates DPF's ability to meet strict OEM standards.
- Strategic Coverage: 14 of 35 locations operate over 100km from an Apple Store, making DPF a key local Apple repair provider.
- Margin Flexibility: While genuine Apple parts are available, many components can still be sourced from existing suppliers to improve margins.
- Authorized Service Partner: DPF became an official Samsung Authorized Service Partner.
- Increased Visibility: DPF locations and contact info are listed on the Samsung Canada website.
- **New Business Channels:** The partnership has opened doors with non-TELUS insurance providers (e.g. Likewize) for device repair fulfillment.
- National Repair Agreement: Canadian insured with Likewize can have their phones repaired at any DPF store at no cost.
- **Vendor Partnerships:** Agreements with Likewize and Assurant provide access to competitively priced CPO inventory, supporting both sales growth and margins.

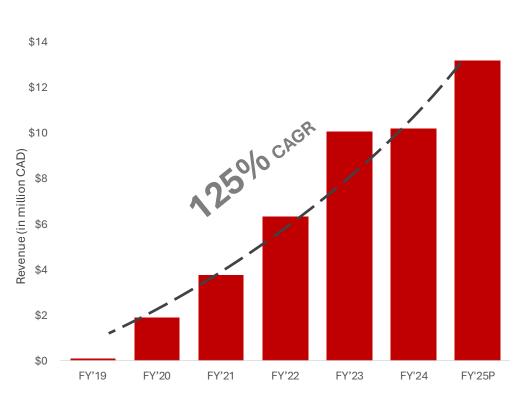
#### STORE ECONOMICS VALIDATE OUR WINNING FORMULA

- Speed & Convenience: 60-min average turntime
- Carrier-Neutral Referrals: Bell / Rogers / Freedom customers choose DPF
- Established CPO Network: Reliable supply and resale channels for certified pre-owned devices.
- Strategic Supply Chain: Strong overseas partnerships enable access to high-quality inventory at competitive prices - a key market differentiator.
- Data Security Trust: DPF enforces strict protocols safeguarding customer information

50% Increase in Revenue per Store (2024 vs 2022)

\$300K Avg. Revenue per Store

#### WE'VE BEEN GROWING AGGRESSIVELY

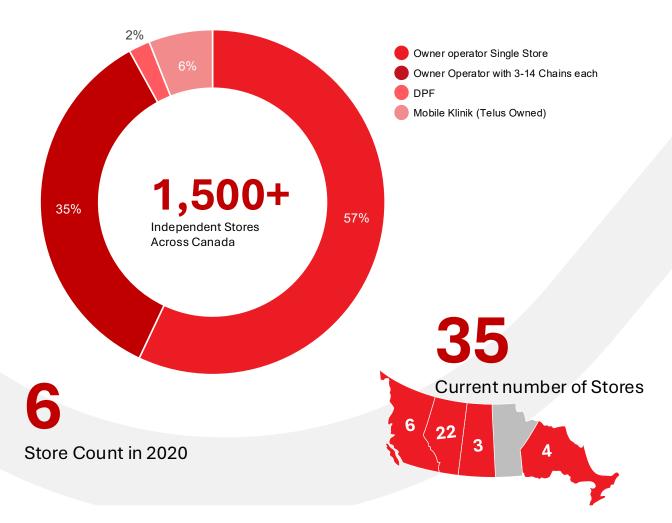






FINANCIAL POST

### FRAGMENTED LANDSCAPE GIVES US ROLE-UP OPPORTUNITY



**125**2030 Target Store Count

There are opportunities to complete acquisitions of smaller cell phone repair chains to expedite total store count growth.

#### SIGNIFICANT INDUSTRY DYNAMICS AND M&A ACTIVITIES

#### 90% of Market Dominated by:







#### **Device Insurance Providers**





#### **Emerging Acquisition Trend: TELUS**

has actively acquired repair businesses, while Rogers and Bell have yet to follow; third-party insurers like Asurion, Assurant, and Likewize are also entering the space through acquisitions.

TARGET	BUYER	TRANSACTION DESCRIPTION
ubreakifix.	A TELUS	TELUS acquires uBreakiFix's Canadian operations from Asurion (50+ stores)
pocket geek tech repair by Assurant'	<b>ASSURANT</b>	Assurant acquires UK-based cell phone repair chain franchisor Pocket Geek Tech Repair (19 stores)
#iSmash.	A TELUS	TELUS invests in UK-based cell phone repair chain iSmash (30+ stores)
Mobile Klinik	A TELUS	TELUS acquires Mobile Klinik
CPR GBL PSOME REPAR	<b>ASSURANT</b>	Assurant acquires largest global cell phone repair chain franchisor CPR (700+ stores)
UBREAKIFIX	asurion	Asurion acquires US-based cell phone repair chain franchisor uBreakiFix (500+ stores)

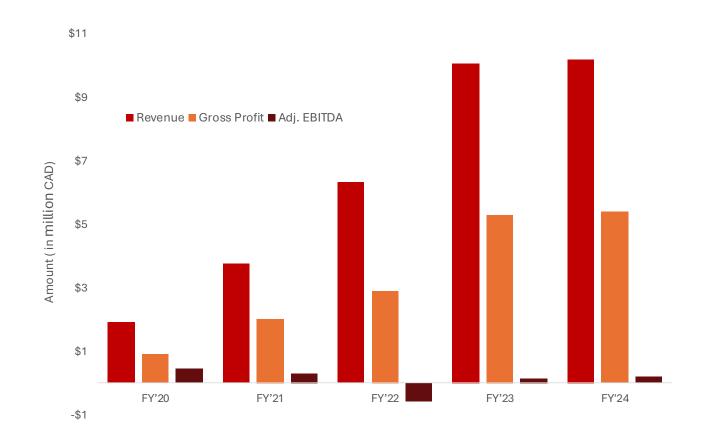
#### **CIRCULAR-ECONOMY IMPACT & SUSTAINABILITY**

35,000+ Number of Batteries Diverted From Landfill Since Inception

\$10 Per Unit Revenue of Broken Screens Resold for Recyling Member of:



#### **FINANCIAL PERFORMANCE**



**53%** FY'24 Gross Margin

>\$13M\* Expected FY'25 Revenue

#### **LEADERSHIP**

**PIYUSH SAWHNEY** Chief Executive Officer & Director



• Pioneer in Canada's cell phone repair industry with 14 years of direct experience

 Recipient of numerous awards including finalist for EY 'Entrepreneur of the Year

#### **JASON VANDENBERG** Chief Financial Officer

JAY BARANIECKI Independent Board Chair

**GRAHAM BARR Independent Director** 

#### **FRANK SUR Corporate Secretary** and Independent Director

**JEFF LLOYD Independent Director** 

ROBERT COLE Independent Director

**SUNIL GOEL President and Director** 



■ 15 years experience in the telecommunications industry

 Seasoned entrepreneur involved in numerous businesses & real-estate projects

Founder of MobilFix repair chain which was sold to Mobile Klinik in 2017



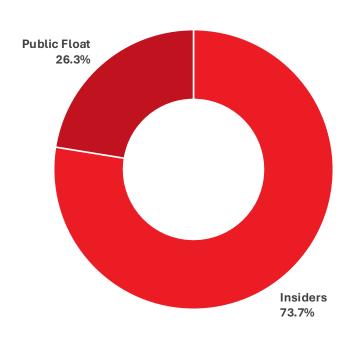


- 10 years of experience in the telecommunications industry
- Experienced residential and commercial home builder
- Launched and operated a Bell authorized dealership in Red Deer, AB

# **CORPORATE INFORMATION**

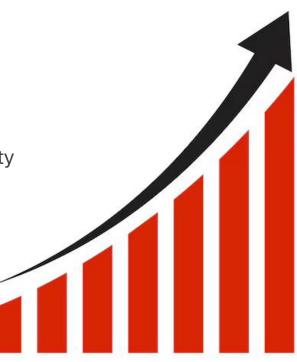
Ticker	DPF.V
Common Shares	166,633,530
Escrow Shares	122,846,283
Market Cap [October 7, 2025]	CAD \$23.3M
Warrants	12.68M @ \$0.20 EXP Mar 5, 2027 4.13M @ \$0.25 EXP Oct 7, 2027 750K @ \$0.10 EXP Dec 13, 2027
Options	758K @ \$0.10 EXP Dec 13, 2032 453K @ \$0.10 EXP Jan 11, 2033 3.5M @ \$0.15 EXP Apr 2035

## Shareholder Base



#### **INVESTMENT HIGHLIGHTS**

- Large, fast-growing TAM (Repairs + CPO)
- Robust revenue growth in a validated market
- Profitable, proven unit model (53 % GM)
- Exclusive OEM / insurer partnerships drive volume & credibility
- Clear growth strategy with attractive payback
- ESG & circular-economy tailwinds strengthen brand moat





PIYUSH SAWHNEY, CEO piyush.sawhney@docphonefix.com

TSXV: DPF